



monlogistics
GROUP

2025 Q3 REPORT

MSE:MLG

www.mlholding.mn



COMPANY OVERVIEW

Monlogistics Group was established in 2005 as a freight forwarding company and has since grown into one of Mongolia's leading logistics enterprises. Today, the Group comprises one parent holding company and ten subsidiaries, employing over 240 professionals and serving more than 800 international partners across 163 countries, as well as over 1,500 domestic clients.

The Group provides end-to-end logistics services that meet international standards—including import, export, transit, and trucking operations. Our scope ranges from the import of consumer goods essential to daily life in Mongolia, to the export of raw materials from the mining sector, and regional transport services connecting Mongolia with neighboring countries.

Monlogistics Holding JSC acts as the parent company, defining the policies, strategies, and operational direction for the Group. It provides centralized management services to its subsidiaries in six key areas: human resources, finance, information technology, marketing, strategic development, and logistics.



A NATIONAL BRAND WITH GLOBAL ASPIRATIONS

2025 Q3 report

MISSION

NATIONAL BRAND WITH GLOBAL ASPIRATIONS

VISION

By 2030, we will implement integrated logistics services based on modern infrastructure and service quality, thereby transforming Mongolia into a logistics hub connecting Asia and Europe.



CORE VALUES



Highly skilled and professional team

Each employee is encouraged to discover themselves and develop their talents through a strong desire to learn and grow. By dedicating their intellect and effort selflessly, they achieve success both personally and organizationally, serving as role models and continuously fostering the next generation of leaders.



Innovative team mindset

Our team continuously improves and refines its operations through innovation and creative thinking. We keep pace with the times by rapidly adopting technological advancements and are composed of teams that are constantly initiating new ideas.



Responsibility and discipline

Every employee in our organization approaches their duties with strong personal discipline and a sense of ownership. They ethically adhere to the laws of Mongolia and the Group's internal operational standards, performing all tasks with utmost responsibility and in full compliance with quality requirements.



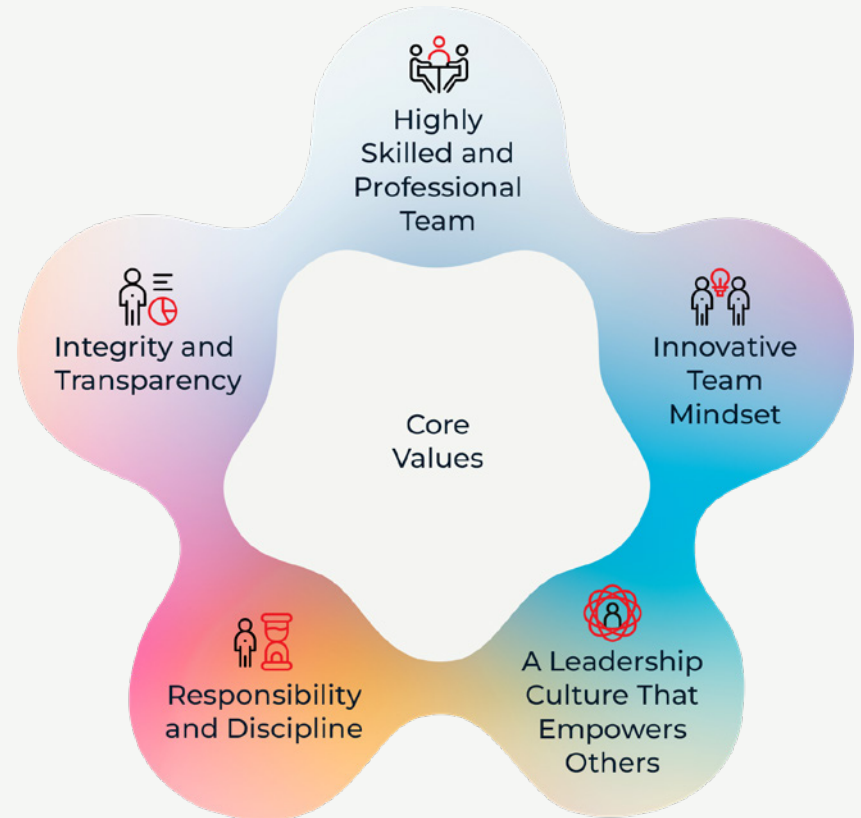
A leadership culture that empowers others

Each of our employees is committed to continuous learning and expanding their knowledge, staying aligned with the times through both professional and general skills. They are part of a purpose-driven team capable of working for any company across the globe.



Integrity and Transparency

All our operations, regardless of scale, are grounded in the principle of honesty. We ensure that all stakeholders receive timely, accurate, clear, and transparent information at all times.



GROUP HISTORICAL TIMELINE





Selected as the official transport provider for Oyu Tolgoi LLC.



Established **Monlogistics Holding LLC** as the parent company of the Group.



Launched export transport for raw material commodities and founded Kaus Australis LLC.



Implemented CORE system upgrade. Added 3 new subsidiaries to the Group.

2018

2020

2022

2024

2017

2019

2021

2023

2025



Introduced a service to provide insurance coverage for all transport operations.

Established **Monlogistics Transit LLC**.

Expanded the Group's portfolio and established 3 new subsidiaries.

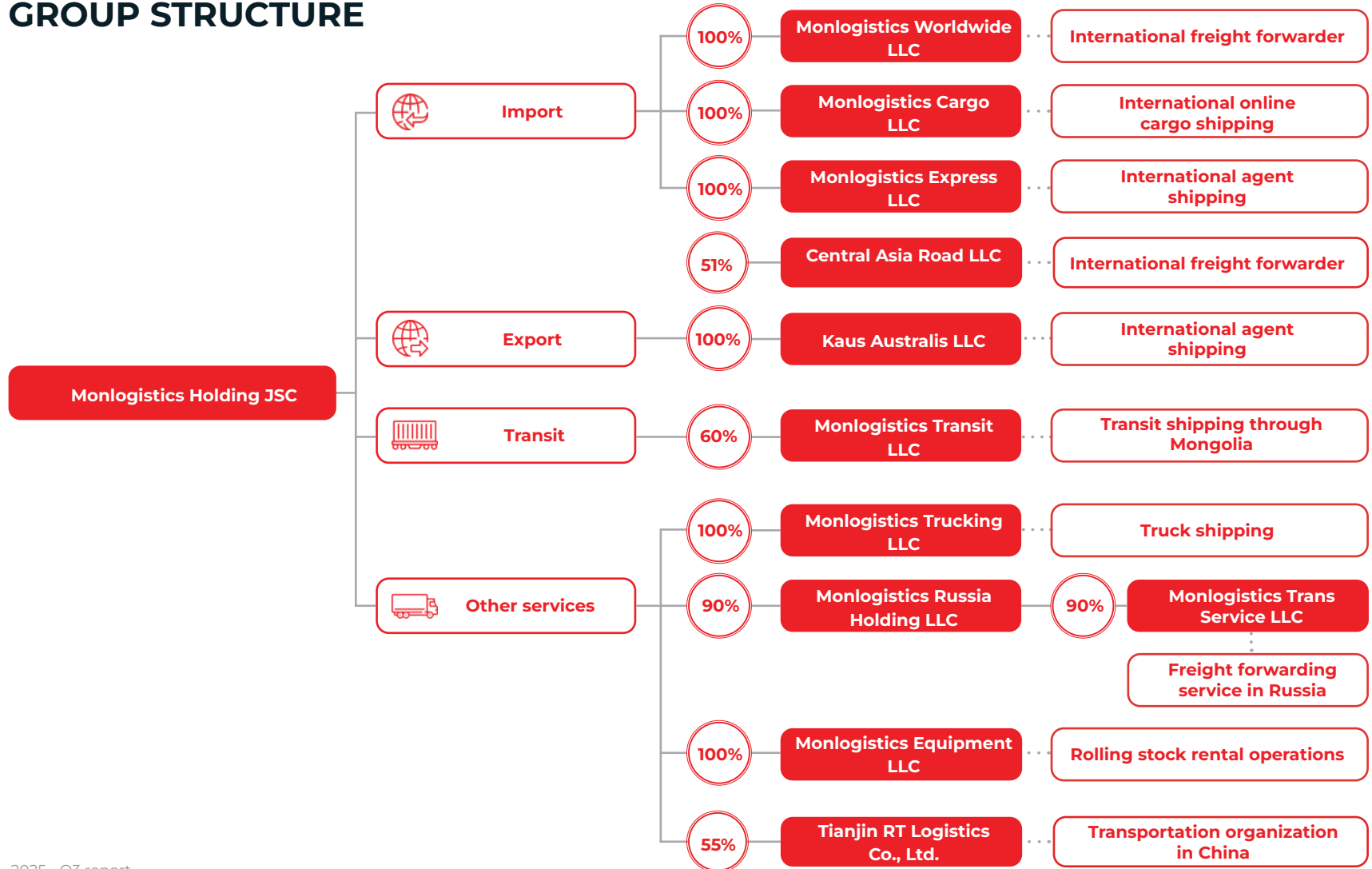
Monlogistics Holding JSC became a publicly listed company.

Established **Do Good HUB** NGO under **Monlogistics Holding**.

The **20th Anniversary** of the Founding of **MonLogistics Group**.



GROUP STRUCTURE



MSE:MLG Stock classification upgraded

In September 2025, the Mongolian Stock Exchange (MSE) updated its securities classification, and Monlogistics Group (MSE:MLG) was upgraded to the Tier I classification.

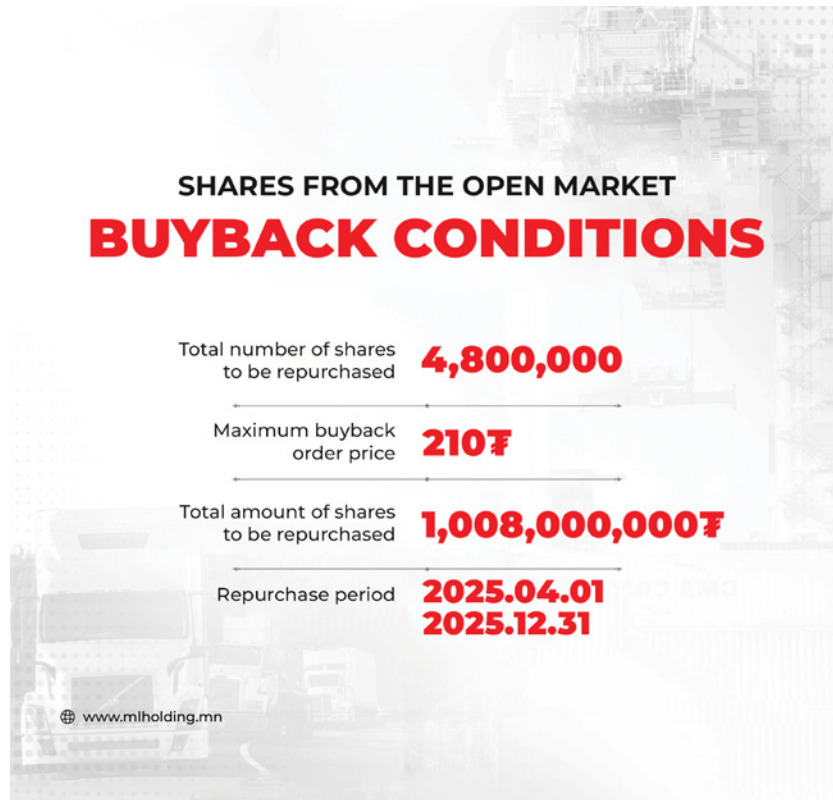
Listed companies on the MSE are categorized into three tiers based on multiple criteria, including trading activity, market capitalization, corporate governance, and transparency of information disclosure. As a result, MSE:MLG has become one of only 25 companies traded in the Tier I category of Mongolia's capital market.



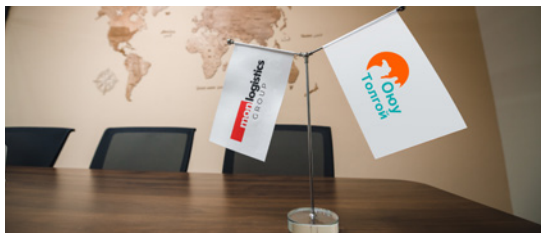
Share Buyback program

Monlogistics Group (MSE:MLG) announced a share buyback program to repurchase 4.8 million shares from the open market at a price of MNT 210 per share. The program aims to enhance share demand, improve trading activity, and support share price stability and growth, thereby increasing overall investor confidence and market interest.

As of September 30, 2025, the company has repurchased shares worth a total of MNT 529,981,555.54 from the open market under this program.

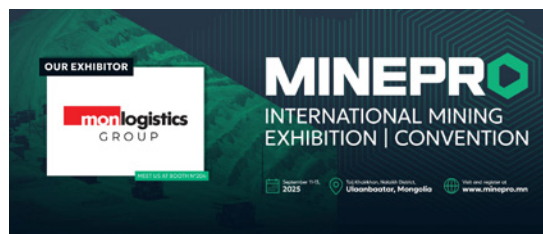


EVENTS HIGHLIGHTS



Awarded the tender for rail transportation of Oyu Tolgoi's copper concentrate

Monlogistics Worldwide LLC has successfully participated in and been awarded the tender announced by Oyu Tolgoi LLC for the “Selection of a Rail Transport Service Provider for Copper Concentrate Export.” Since the commencement of operations at the Oyu Tolgoi copper and gold mine in 2013, exports have been exclusively transported by road. The outcome of this tender marks a significant milestone, as it enables diversification of transport modes, expansion of export capacity, and reduction of dependence on a single border port. Monlogistics Worldwide is currently preparing to organize the first shipment in October 2025 via the Tsogettsetsii – Zuunbayan – Zamyn-Uud – Ereen route.



Participated in MinePro Mongolia 2025

Monlogistics Group, a specialized transport and logistics service provider for mineral exports, participated in MinePro Mongolia 2025, the largest event in Mongolia's mineral resources sector. During the event, the company presented its integrated logistics solutions, project cargo services, and flexible post-payment transport options. Transport and logistics play a vital role in contributing to the sustainable development of the mining industry and in supporting the growth of responsible mining practices.



Ensured transparency in Information Disclosure.

Within the framework of its policy to ensure that information is delivered to investors transparently, promptly, and accessibly, Monlogistics Group prepares its operational reports on a quarterly basis and publishes them both on its official investor relations website — <https://investor.mlholding.mn/> — and on the Mongolian Stock Exchange (MSE) website. In collaboration with Capital Markets Mongolia, the company organized an Earnings Call on July 30, 2025, to present its semi-annual operational performance, key indicators, growth results, and strategic updates. Subsequently, on August 6, 2025, the company publicly released its report through the official website of the Mongolian Stock Exchange.



Sponsor of Basketball Sports

Monlogistics Group has signed a partnership agreement with Selenge Bodons, one of Mongolia's leading basketball teams. This collaboration not only supports the team and its athletes in achieving greater success but also represents a significant contribution to the overall development of basketball in Mongolia. Additionally, Monlogistics Group served as an official partner of the East Asia Final of the Asian Champions League, held in Ulaanbaatar on May 30–31, 2025.

TRANSPORTATIONS HIGHLIGHTS



Monlogistics Express LLC successfully carried out the air transportation of blasting materials for a major supplier. Transporting blasting materials by air is a high-risk operation that requires special procedures and the highest level of safety compliance.



Monlogistics Worldwide LLC successfully transported two units of heavy equipment, each weighing 77.9 tons, from Germany to Erdenet Plant. Additionally, the company completed the transportation of two transformers, each weighing 114 tons, along with related electrical equipment for the “New Zuunmod” city substation project. The shipment consisted of a total of eight escorted trucks, ensuring safe and secure delivery under special transport supervision.



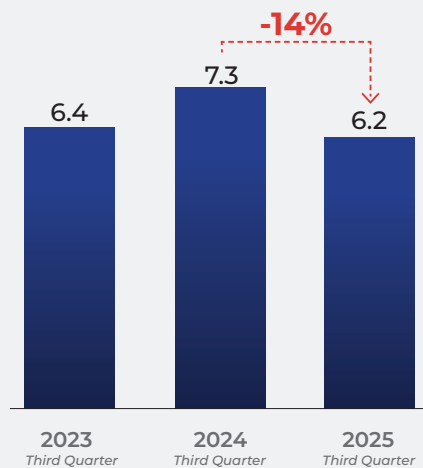
Monlogistics Trucking LLC successfully transported an oversized and overweight Dump Truck with a capacity of 120 tons under special conditions and coordination for exhibition purposes at the “MINE-PRO 2025” International Mining Equipment Expo. Additionally, within the framework of a project implemented by FLSmidth Mongolia LLC, the company successfully transported oversized mining equipment parts and components weighing 76 tons from Ereen to the Erdenet mine site.



Operational Report

- › Total revenue of the transport sector
- › Total freight volume of the transport sector
- › Revenue of Monlogistics Group
- › Freight volume of Monlogistics Group

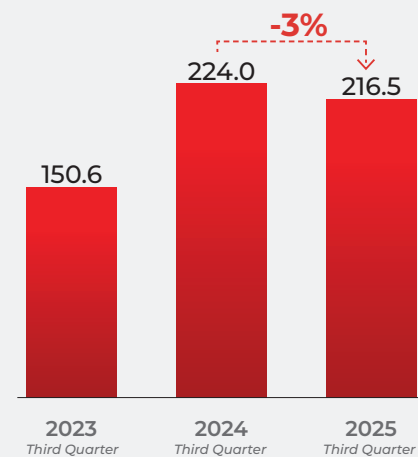
REVENUE OF MONGOLIA'S TRANSPORT SECTOR / IN TRILLION MNT /



As of the third quarter of 2025, the transport sector's revenue reached MNT 6 trillion, representing a 14% decrease compared to the same period of the previous year.

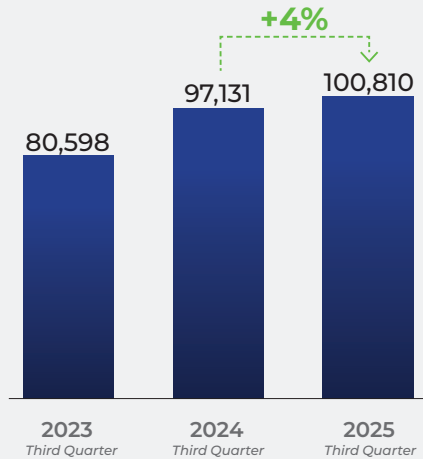
"Source: Internal analysis based on data from the National Statistics Office"

REVENUE OF MONLOGISTICS GROUP / IN BILLION MNT /



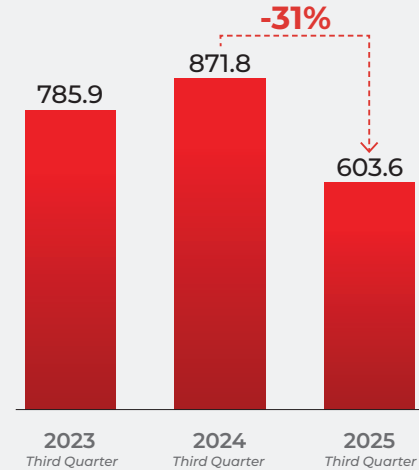
As of the third quarter of 2025, Monlogistics Group's revenue reached MNT 216.5 billion, representing a 3% decrease compared to the same period of the previous year.

TOTAL FREIGHT VOLUME OF MONGOLIA'S TRANSPORT SECTOR / IN MILLION TONNES /



As of the third quarter of 2025, Mongolia's total freight turnover reached 101 million tonnes, showing a 4% increase compared to the same period of the previous year.

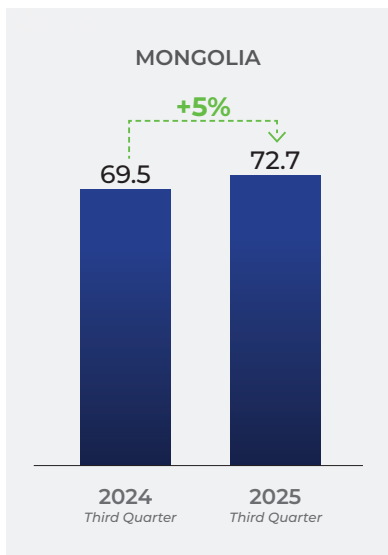
FREIGHT VOLUME OF MONLOGISTICS GROUP / IN THOUSAND TONNES /



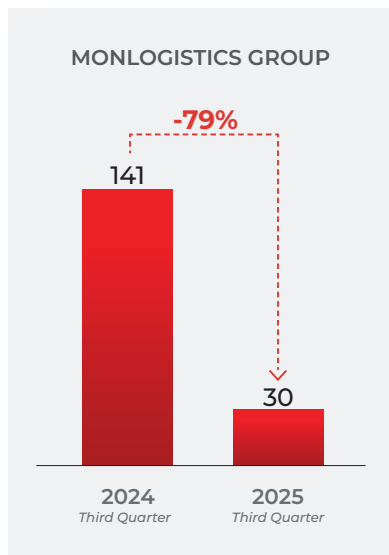
Monlogistics Group's freight turnover reached 604 thousand tonnes, showing a 31% decrease compared to the same period of the previous year.

TRANSIT FREIGHT VOLUME

/IN THOUSAND TONNES /



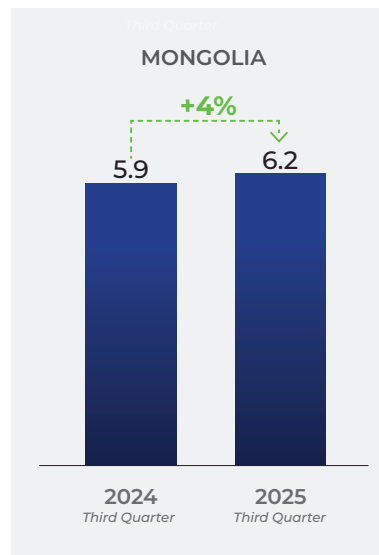
Mongolia's export freight volume increased by 5% compared to the same period of the previous year, reaching 72.7 million tonnes.



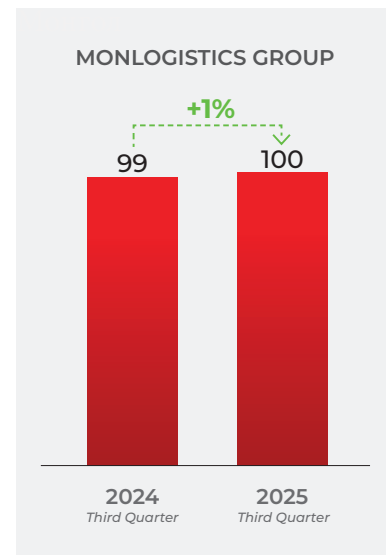
Monlogistics Group's export freight volume decreased by 79% compared to the same period of the previous year, reaching 30 thousand tonnes.

IMPORT FREIGHT VOLUME

/IN THOUSAND TONNES /



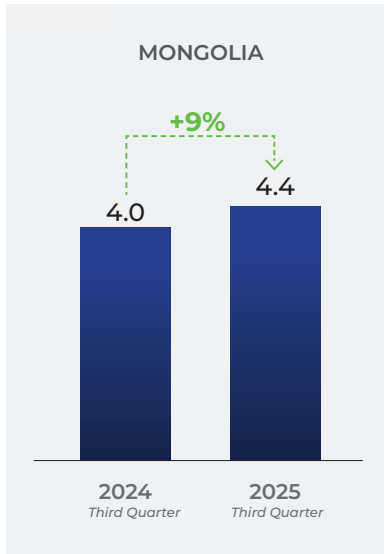
Mongolia's import freight volume increased by 4% compared to the same period of the previous year, reaching 6.2 million tonnes.



Monlogistics Group's import freight volume increased by 1% compared to the same period of the previous year, reaching 100 thousand tonnes.

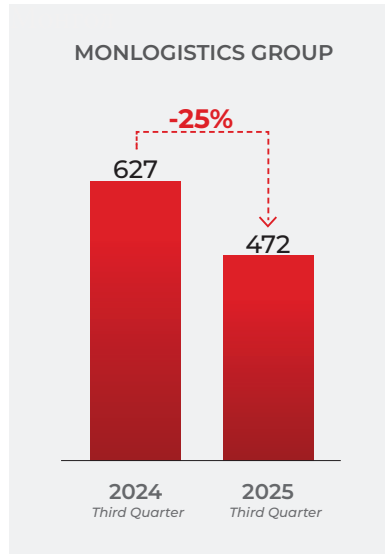
TRANSIT FREIGHT VOLUME

/ IN THOUSAND TONNES /



Mongolia's transit freight volume increased by 9% compared to the same period of the previous year, reaching 4.4 million tonnes.

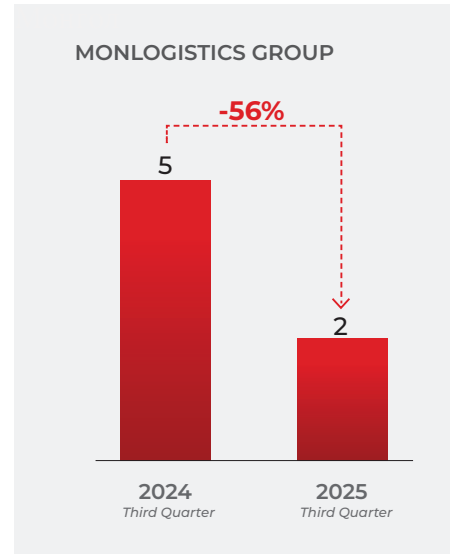
MONLOGISTICS GROUP



Monlogistics Group's transit freight volume decreased by 25% compared to the same period of the previous year, reaching 472 thousand tonnes.

INTERNATIONAL FREIGHT VOLUME

/ IN THOUSAND TONNES /



Monlogistics Group's international freight volume decreased by 56% compared to the same period of the previous year, reaching 2 thousand tonnes.



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